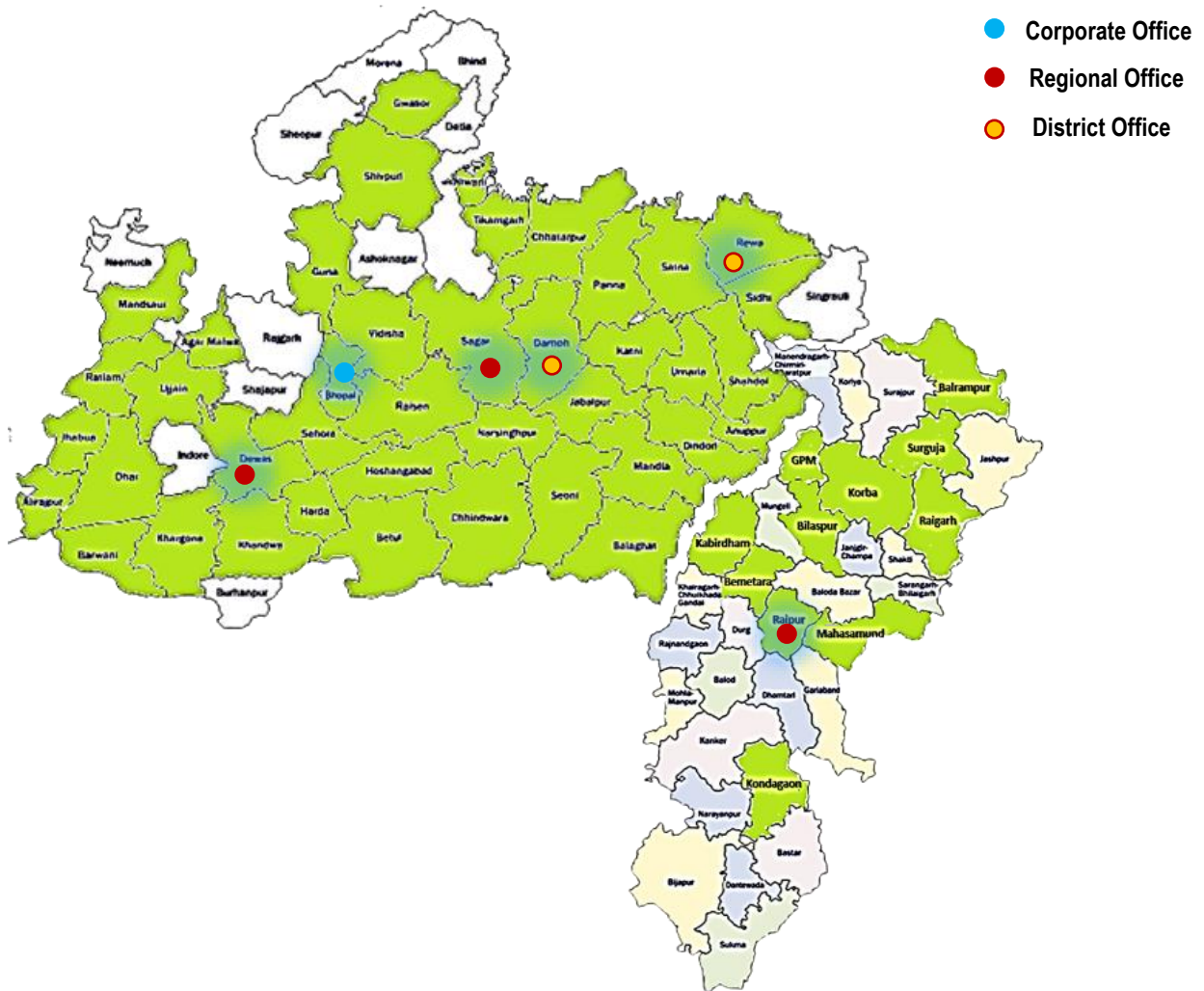


Annual Progress Report

Year 2022-23



Madhya Bharat Consortium of Farmers Producer Company Limited
(MBCFPCL)

E-5 / 74. Arera Colony, near to Bittan Market, Bhopal – 462 016, Madhya Pradesh,

Cell phone: +91 942 546 9672, Landline: +91 755 400 9566

Email: mbcfpcl@gmail.com, Website: www.mbcfpcl.org



General Detail of Madhya Bharat Consortium of Farmer Producer Company Limited (MBCFPCL)

Name of the Company	Madhya Bharat Consortium of Farmer Producer Company Limited (MBCFPL)
Address	E-5 / 74. Arera Colony, near to Bittan Market, Bhopal – 462 016, Madhya Pradesh, Cell phone: +91 942 546 9672, Landline: +91 755 400 9566 Email: mbcfpcl@gmail.com , Website: www.mbcfpcl.org
Registration Number and Date	U01122MP2014PTC 033215, Dated 18 th September 2014
Act Under Which Registered	Registered under Producer Company Act section IX-A of the Company Amendment Act 2002
IT Registration	PAN – AAJCM3921G, TAN – BPLM10570A, GST – 23AAJCM3921G2Z0
Udyog Aadhar	MP10B0005602 (SSI Unit)
Name of the Chief Executive Officer	Mr. Yogesh Kumar Dwivedi, CEO - MBCFPCL, +91 942 546 9672, yogesh@mbcfpcl.org
Regional Office	a. H.No - 561, Ward - 55, Santhosi Nagar, Near Radhakrishna Mandir, Tikrapara, Raipur, Chhattisgarh. Pin Code – 492 001 b. Near Mandi Gate No.8, Maxi Road, Dewas, Madhya Pradesh. Pin Code – 455 001 c. C/O Rupesh Jain, Harshidhhi Dham, Infront of Sunrise Residency, Rajghat Road, Sagar, Madhya Pradesh. Pin Code – 470 119
District Office	a. H. No. 217 Shanti Vihar Colony, Near Main Road Padra, Rewa, Madhya Pradesh. Pin Code – 486 001 b. C/o, Mrs. Rajkumari Gupta, Avinash Colony, Near New Upaj Galla Mandi, Damoh, Madhya Pradesh. Pin Code – 470 661
Associate CA	Patel and Verma Associate, Bhopal
Bank Accounts	IDBI, Branch – Barkheda, Bhopal State Bank of India, Branch – Arera Colony, Bhopal

Madhya Bharat Consortium is a State Federation of Farmer's Producer's Organizations of Madhya Pradesh & Chhattisgarh working through 183 Farmer's Producer's Companies and covering more than 2.5 lacs farmers of 45 Districts of Madhya Pradesh and 11 Districts of Chhattisgarh. This organization is promoted by the Small Farmers



Agribusiness Consortium (SFAC) Ministry of Agriculture & Cooperation, GoI New Delhi in the year 2014 with the help of the State Department of Agriculture, DAY-SRLM and some reputed Development Organizations of Madhya Pradesh.

Madhya Bharat Consortium of Farmer Producer Company Limited's – MBCFPCL activities are primarily aimed at eradicating poverty with a particular emphasis on empowering farmers through their cooperatives & companies. Revolving around these objectives and stakeholders, MBCFPCL interventions are focused on its 3 thematic areas of:

1. Small and Marginal Farmer's Empowerment through the Promotion and Support of Farmer Producer Companies or Cooperatives
2. Imparting support of Marketing, Brand Development, Credit, Extension, Insurance and Statutory services to Farmer Producer Cooperatives or Companies
3. Income enhancement of Small and Marginal farmers through Skill up-gradation & promotion of sustainable agriculture, aggregation, value addition and processing activities at village & FPOs

The key objective of MBCFPCL is to create umbrella support to member FPOs, particularly on the above 3 thematic issues, and leverage the benefits of economy of scale.

Vision

Transforming agriculture of > 1 million small & marginal farmers of Madhya Pradesh by 2028 from means of subsistence to profitable livelihood enterprises through promotion of collectivization, branding and better positioning in the supply/value chain"

Mission

Our mission is to create umbrella support for member FPOs, particularly on Market, Financial Linkages, Brand Development, Value adding, Agri Extension, Insurance, and Leverage & Transfer the benefits of the economy of scale.

The Key Activities of MBCFPCL are –

- (a) Commodity Trading (Aggregation, storage, primary processing & trade)
- (b) Seeds Production & Marketing (Includes processing, packing, branding & Sales) in partnership with member FPOs,
- (c) Backward integration for agriculture inputs to members,
- (d) Promotion of niche-based Agro-processing & Marketing

Background of Madhya Bharat Consortium of Farmer Producer Company Limited - MBCFPCL

Madhya Pradesh State has pioneered in developing new generation farmer agribusiness organizations mainly Farmer Producer Companies (FPC) in the country. It was started under a World Bank-funded project namely Madhya Pradesh District Poverty Initiatives Project (MPDPIP) in the year 2005 in partnership with reputed Development Organizations.



Aims of developing Farmers Producer Companies was to collectivize Small and Marginal Farmers into the cluster level organization and ensure backward and forward linkages with the market and various related services. Till 2009, only limited FPCs were working in Madhya Pradesh but after the entry of the Small Farmers Agribusiness Consortium (SFAC) into the promotion of farmer's producer's organization in the country, more than 150 FPCs were promoted in the state till January '2014. Subsequently, the Department of Farmers Welfare & Agriculture Development, Government of Madhya Pradesh in collaboration with the Small Farmers' Agribusiness Consortium (SFAC) has promoted 143 new FPCs under RKVY and NFSM Projects. To coordinate and to provide higher-order support to the FPCs, SFAC in partnership with the State Department of Agriculture, Rajya Ajeevika Forum, and various Development Organizations like Rabo Bank Foundation, ASA, and others initiated to create of a federation of the FPCs at the state level to provide marketing, Finance and others linkages to the member FPCs and leverage the benefits of economy of scale. Also, the apex body would pursue the policy interventions with the State Government that are required for the continuous improvement in the enabling environment for the FPCs. It was also realized that such a body should be a business model eventually although there may be some support required in the initial years of establishment.

The main purpose for creating this Farmer Producer Company was to use the power of the collective for Agri-Business along with Market, Financial Linkages, Brand Development, Value adding, Agri Extension, and services to its members. This was done with our belief that along with the Agriculture and Extension services, we also need to provide livelihood support services to bring positive change in the lives of its Farmers.

Over the period of time, Madhya Bharat Consortium has grown and now provides a range of Agriculture and Agri-Business services to its members. As on March 31, 2023, MBCFPCL was operating in 177 FPC and 12 Farmer Cooperatives through direct membership of more than 1.89 Lakh farmers.

The main Business Activities of MBCFPCL are –

- (a) Aggregation of Farm Produces, Primary Grading, Storage, and Trade,
- (b) Support for the Production & Marketing of crop seeds produced by the member FPOs,
- (c) Backward Integration of the Agriculture Inputs for member FPOs,
- (d) Linkages for Farm Mechanization & Custom Hire Centers
- (e) Niche-Based Processing and Value Addition, particularly Paddy, Wheat, Pulses, Til, Mustard, and Small Millet (Kodo & Kutki) and
- (f) Promotion & Marketing of Sustainable/Regenerative/Organic Agriculture Produces especially of certified produces.

Ancillary Activities of Madhya Bharat Consortium

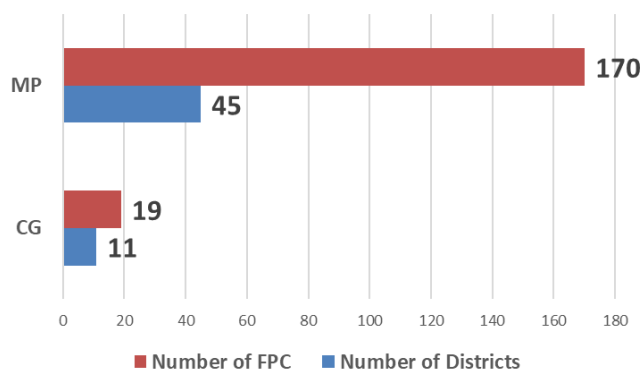
- (a) As a Technical Agency for the Promotion & Strengthening of new FPOs

- (b) Support for Credit Linkages & Infrastructure Development to member FPOs and for getting equity matching grant
- (c) Support for Timely Completion of Statutory Compliances related with RoC, IT, and ST/GST, Capacity Building of FPO functionaries & promote good governance
- (d) State-Level Policy Advocacy to create an enabling environment for FPOs

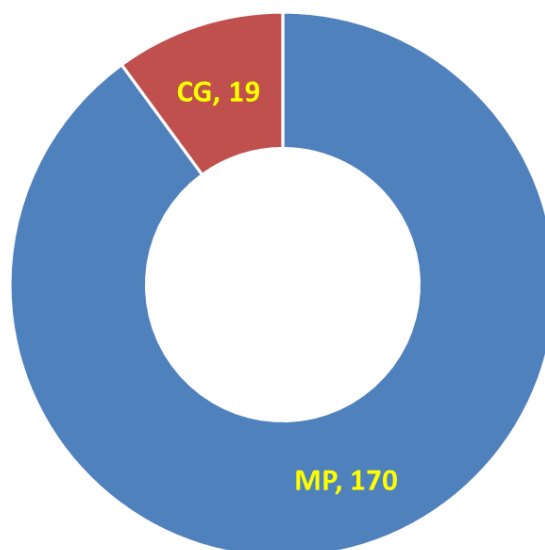
Membership and Outreach:

Madhya Bharat Consortium of Farmer Producer Company Limited – MBCFPCL has its head office at Bhopal, Madhya Pradesh and currently has 177 FPCs and 12 Producer Cooperatives operating in 45 Districts of Madhya Pradesh and 11 Districts of Chhatisgarh. MBCFPCL is covering **more than 1.89 Lakh** Small and Marginal farmers through member FPOs.

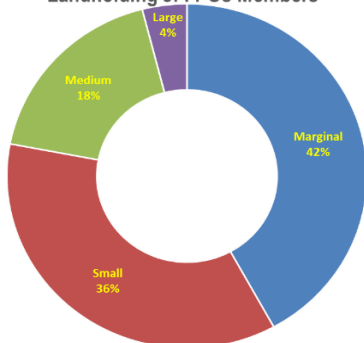
Number of Districts and FPO covered by MBCFPCL



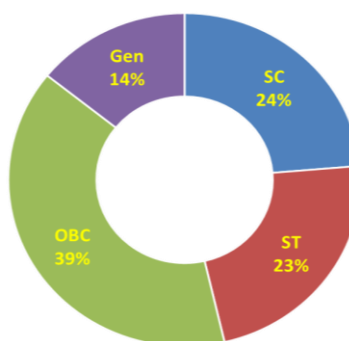
State Wise Number of FPO



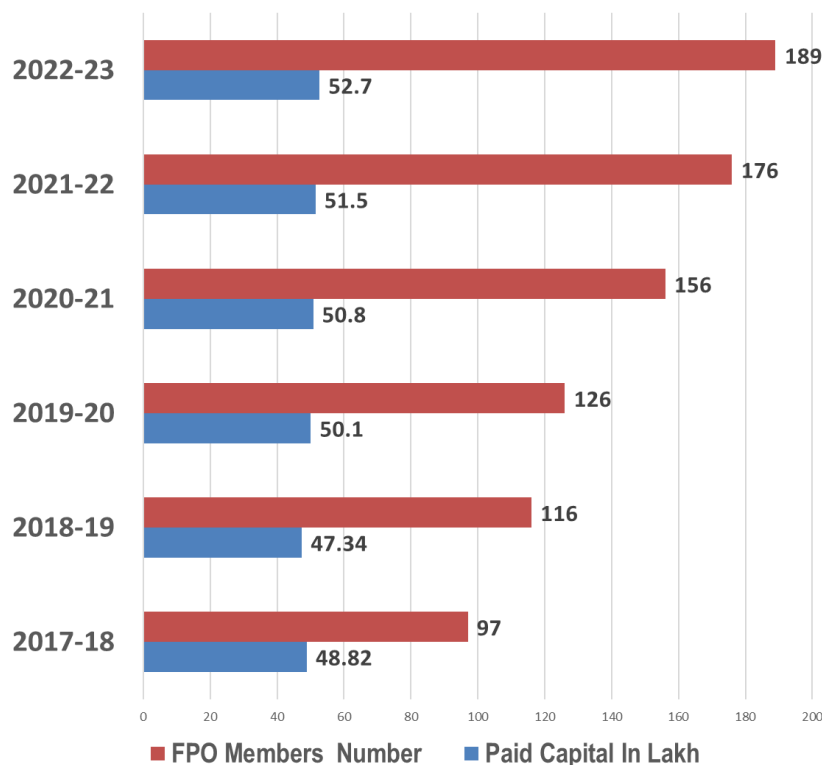
Landholding of FPOs Members



Category Wise - FPO Members Details



Increase in Member and Share Capital of MBCFPCL



Major Initiatives and Projects (Present).

Madhya Bharat Consortium of Farmer Producer Company Limited – MBCFPCL presently working in two projects, namely - .

1. Formation and promotion of new FPOs under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs, with the support of SFAC / NCDC / Nabard at Madhya Pradesh and Chhatisgarh. (19 FPOs at 11 Districts of Chhatisgarh and 33 FPOs at 14 Districts of Madhya Pradesh)

Sl. No.	State	IA	Number of Districts Covered	Number of New FPO formed and nurtured	Number of Farmer Associated
1	Madhya Pradesh	Nabard	7	14	4650
2.	Madhya Pradesh	SFAC	8	15	5240

Sl. No.	State	IA	Number of Districts Covered	Number of New FPO formed and nurtured	Number of Farmer Associated
3	Madhya Pradesh	NCDC	2	4	1380
4	Chhattisgarh	Nabard	7	11	4280
5	Chhattisgarh	SFAC	2	2	810
6	Chhattisgarh	NCDC	2	6	2276

Progress of FPOs under 10k new FPO promotion project–

- 52 New FPOs are established
- 34 New FPOs formed during (FY 2021-22) started Business Activities by availing all necessary licenses, and Market Linkages,
- New FPOs formed during (FY 2021-22) achieved a Turnover of more than Rs. **14.60** Cr. In previous FY 2022-23,
- 34 New FPOs formed during (FY 2021-22) availed First Trench and 2 FPOs availed Second Trench of Equity Matching Grants,
- One FPO – Unnaati Krashak Sahkari Samiti Maryadit, Saja, at Chhattisgarh, established Pulse and Honey Processing Unit, and started processing, packaging and marketing successfully
- Three FPOs at District Kawardha, Kondegaon and Surguja at Chhattisgarh started Minor Millet primary processing Unit
- 5 FPOs availed Agriculture Infrastructure Development Fund - AIF Facilities (4 From Madhya Pradesh and One from Chhattisgarh)
- 15 FPOs applications under Credit Guarantee Fund - CGF scheme is in process.
- 10 old FPOs got sanction projects under Creation of Seed Infrastructure Facility Development Fund at Panchayat Level of Rs. 6 crores under SMSP Scheme of GOI
- Statutory Compliances (GST, ROC, etc.) of all the FPOs are filled on a regular basis
- 10 FPOs (8 FPOs from Chhattisgarh and 2 FPOs from Madhya Pradesh) are onboarded with ONDC (Open Network for Digital Commerce) for digital marketing of their products
- Two Institutional Training Cum Capacity Building programs for 3 days of CEOs and Accountants based on the BIRD Module are organized by MBCFPCL at Bhopal (at CARD on September 2022) and Raipur (at University Hall, Raipur on April 2022) respectively.
- 12 Exposure Visits on Best Practices are organized for their member FPOs from Districts Mandsaur, Ratlam, Harda, Narmadapuram of Madhya Pradesh and Bemetara, Raipur of Chhattisgarh at Samarth Kisan Producer Company Limited - Agar Malwa, Mandla Tribal Mahila Producer Company Limited – Mandla, Unnati Krashak Utpadak Sahkari Samiti Maryadit, Saja – Bemetara to understand their processing units.

2. Integrated Farming Cluster - IFC Programme with the support of DAY-MPSRLM & Rapid Rural Community Response (RCRC) to Covid 19 - RCRC at Tikamgarh and Sagar Districts of Madhya Pradesh

Sl. No.	District	Block	CLF	No. of Cluster	No. of Village	No. of Farmer @ 250 Farmer Per Cluster
1	Tikamgarh	Tikamgarh	Asha Ki Kiran CLF	3	13	750
2	Sagar	Deori	Hitkari CLF	2	10	500

Major activities are undertaken in IFC Programme -

- Capacity building of Farmers on Good agriculture practices i. e. Integrated Nutrient Management (INM), Integrated Pest Management (IPM), plant population, proper seed rate. Seed treatment, seed production, Seed grading and farmers capacity building on advance vegetable nursery and vegetable production.
- Introduce new agronomic practices i. e. Ridge & furrow method and BBF system.
- Promote Bacterial (Rhizobium) and PSB inoculation.
- Introduce new farm machinery & Tools.

Major Initiatives and Project with other Company (Past).

Madhya Bharat Consortium of Farmer Producer Company Limited – MBCFPCL presently working in 45 Districts of Madhya Pradesh and 11 Districts of Chhatisgarh through 183 FPCs and 15 FPOs with membership and outreach more than 2.5 Lakhs Farmer Members.

- RTRS programme** execution with more than 6500 farmers at Buxwaha, Bijawar Blocks of District Chhatarpur and Jatara and Palera Block of District Tikamgarh.
- Promotion and Strengthening of 17 FPOs** as Business Startup in 3 Districts namely Guntur, Vijaywada and Prakasham by the Department of Horticulture, Government of Andhra Pradesh supported by World Bank.



Projects Handled in the past /ongoing

S. No.	Name of the Project	Funder / Partner	Period	Status
1	Responsible Farming Practices with 6500 Farmers of 2 districts of the Bundelkhand Region	RTRS	2015-16 to 2018-19	Completed
2	Promotion and strengthening of 17 FPOs as Business Startup in 3 Districts namely Guntur, Vijaywada and Prakasham by the Department of Horticulture, Government of Andhra Pradesh supported by The World Bank	Dept.of Horti. Govt of Andhra Pradesh through PWC	2019-20 to 2022-23	Completed
3	Formation and Handholding of 5 FPOs at District Mandsaur and Ratlam of Madhya Pradesh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
4	Formation and Promotion of New 5 FPOs for Oilseed Crop and Oil Palm at Three Districts namely Bhopal, Raisen and Damoh of Madhya Pradesh under Center Sector Scheme of Central Government of India to promote 10000 New FPOs	SFAC	2020-21 to Continue	Ongoing
5	Formation and Handholding of 4 FPOs at District Harda and Narmadapuram of Madhya Pradesh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	NCDC	2020 to Continue	Ongoing
6	Formation and Handholding of 1 FPOs at District Tikamgarh of Madhya Pradesh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
7	Formation and Handholding of 1 FPOs at District Gaurela-Pendra-Marwahi of Chhattisgarh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
8	Formation and Handholding of 2 FPOs at District Surguja of Chhattisgarh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
9	Formation and Handholding of 1 FPOs at District Kabirdham of Chhattisgarh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing

S. No.	Name of the Project	Funder / Partner	Period	Status
10	Formation and Handholding of 1 FPOs at District Kondegaon of Chhattisgarh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
11	Formation and Handholding of 5 FPOs at District Bilaspur, Korba and Mahasamund of Chhattisgarh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2020-21 to Continue	Ongoing
12	Formation and Promotion of New 2 FPOs in Convergence between Parmparagat Krishi Vikash Yojna (PKVY) at 2 Districts namely Raigarh and Balrampur of Chhattisgarh under Center Sector Scheme of Central Government of India to promote 10000 New FPOs	SFAC	2020-21 to Continue	Ongoing
13	Formation and Promotion of 6 New FPOs at 2 Districts Namely Raipur and Bemetara of Chhattisgarh State under Center Sector Scheme of Central Government of India to promote 10000	NCDC	2021-22 to Continue	Ongoing
14	Formation and Handholding of 8 FPOs at District Damoh, Satna, Rewa and Tikamgarh of Madhya Pradesh under the Center Sector Scheme of the Central Government of India to promote 10000 New FPOs	Nabard	2022-23 to Continue	Ongoing
15	Formation and Promotion of New 10 FPOs at 4 Districts namely Sagar, Rewa, Niwari, Chhatarpur and Jhabua of Madhya Pradesh under Center Sector Scheme of Central Government of India to promote 10000 New FPOs	SFAC	2022-23 to Continue	Ongoing
16	Execution of Integrated Farming Cluster – IFC Project at 3 Cluster of Tikamgarh Block of District Tikamgarh, Madhya Pradesh	RCRC & MPSRLM	2022-23	Ongoing
17	Execution of Integrated Farming Cluster – IFC Project at 2 Cluster of Deori Block of District Sagar, Madhya Pradesh/	RCRC & MPSRLM	2022-23	Ongoing

Turn Over of MBCFPCL – Business

S. No.	Year	Turn Over Rs. In Cr.	Profit (In Lakhs)	Key business activities	Remark
1	2022-23	12.30	8.16	Aggregation, Primary Value Addition, Trading, Seeds Business	Failure of Soya Crops of farmers due to higher rainfall
2	2021-22	16.80	6.99	Aggregation, Primary Value Addition, Trading, Seeds Business	
3	2020-21	29.20	5.44	Aggregation, Primary Value Addition, Trading, Seeds Business	
4	2019-20	6.28	8.77	Aggregation, Primary Value Addition, Trading, Seeds Business	Failure of Soya Crops and Covid-19
5	2018-19	154.53	1.93	Aggregation, Primary Value Addition, Trading, Seeds Business & MSP Operation	

AGM / BOD Meetings of MBCFPCL

The latest Annual General Body Meeting (AGM) on dated 30 September 2022 at HO Bhopal and Four BoDs meetings, dated 24 April 2022, 12 August 2022, 10 December 2022, and 16 February 2023 were conducted as per plan with attendance of more than 2/3 of the members in each meeting.





Board of Directors

	Name of Director	Position	Organization
1	Mr. Mukesh Patel	Chairman	Krashak Agro Industries Producer Company Limited
2	Mr. Vikram Singh Parihar	BoD Member	Samarth Kisan Producer Company Limited
3	Mr. Mahesh Kumar Sharma	BoD Member	Hardol Agriculture Marketing and Producer Company Limited
4	Mr. Damodar Prasad Gour	BoD Member	Narmadanchal Farmer Producer Company Limited
5	Mrs. Tulsa Prajapati	BoD Member	Damoh Mahila Kisan Producer Company Limited
6	Mr. Punnulal Nanda	BoD Member	Mandla Tribal Farmer Producer Company Limited
7	Mr. Mahesh Patel	BoD Member	Khargoan Producer Company Private Limited

MBCFPCL – Advisory Board

Sr. No.	Name of the person	Designation	Background
1	Mr. Pravesh Sharma, IAS	Mentor and Chief Advisor	Regt. PS, Agriculture, Government of Madhya Pradesh, Ex. MD, SFAC, MoA, GoI, New Delhi
2	Mr. R.K Swain, IAS	Advisor – Agriculture	Regt. APC, Government of Madhya Pradesh, Ex. Chairman Food Commission
3	Mr. Ajay Mishra	Advisor – Credit Linkage	Ex DGM SBI LHO Bhopal
4	Mr. S.K.Upadhyay	Advisor – Seeds	Regt. Dy APC, Government of Madhya Pradesh
5	Dr. Ravindra Pastor, IAS (Patron)	Advisor – Institution Development	Regt. Director, MP-DPIP

MBCFPCL – Working Force

Sr. No.	Name of the Staff	Designation	Education	Experience
1.	Mr. Yogesh Dwivedi	CEO	M.Sc. Agri	24 Years
2	Mr. Vijay Sharma	CFO	M.Com	20 Years



Sr. No	Name of the Staff	Designation	Education	Experience
3	Mr. Mukesh Mewara	Head – Agriculture	M.Sc. Agri	18 Years
4	Mr. Sanjay Pandya	Sr. Manager – Seed Production	M.Sc. Agri	19 Years
5	Mr. Shailendra Sharma	Sr. Manager – Social Mobilization and MIS	MSW	20 Years
6	Mr. Sandeep Shukla	Manager – Business Development	MBA (Rural Management)	11 Years
7	Mr. Akshay Sharma	Manager – Credit Linkage	M.Com. CA Inter	6 Years
8	Mr. Sajal	Assistant Manager – Accounts	B.Com	4 Years
9	Mr. Abhishek Shivhare	Assistant Manager – Finance and Busi. Dev.	MBA Business Management	12 Years
10	Mr. Avinash Tripathi	Regional Coordinator - Chhattisgarh	M.Sc. Agri	20 Years

Our Support Agencies:

Govt. Organizations e.g. Small Farmers Agribusiness Consortium (SFAC), Ministry of Agriculture, Government of India, New Delhi, Department of Farmer Welfare and Agricultural Development, Govt of M.P, M.P. State Rural Livelihood Mission (MPSRLM), Ministry of Rural Development Govt of M.P. NABARD,

Social Development Organizations mainly c-Sfal, Rabo Bank Foundation, ASA, Vrutti, ADS, IGS, MCM, IFFDC, CARD, Samunnati and NIWCYD, etc.

Our Finance Agencies:

IDBI Bank Limited, NabKisan, FWWB, State Bank of India, and Samunnati Finance

Glimpses of MBCFPCL Activities



Jatara (Tikamgarh) Women FPO awarded by His Excellency Governor of Madhya Pradesh for their performance



Marketing Linkage with NSC Bhopal



Agri-Input Business Activities by FPOs



Farmers Training on Natural Farming



FPO BOD Trainings by MBCFPCL



Farmers Meeting at Village Level



**Maize Procurement Center at Makdi
FPO, Chhattisgarh**



**Meeting with FPO BoD by Nabard Official at
Damoh**



**Wheat Procurement Center at Damoh
FPO**



*Commodity Trading (Tomato) at
Surguja, GPM at Chhattisgarh*



FPO AGM of Damoh FPO